



Join our  
community  
of passionate  
*Branch Partners*





# Medivet is an ambitious and expanding group, we're seeking like-minded practitioners to become part of our community

Since Medivet was established in 1987, we've always defined ourselves as a Partnership; it's one of our strengths and truly part of our DNA.

Our model is a genuine partnership, sharing responsibilities, costs, profits and success.

Our mission is simple: to deliver truly exceptional care to our clients and their pets, when they need it.

**We build our community on trust, and as the practitioner you will decide the best way to care for your patients in a way that suits you and them.**





We have a community of over 1,200 Vets including more than 150 Branch Partners who are true equity owners and partners with us.

Our unique hub and spoke model allows our partners to offer the highest of clinical care with access to a wealth of knowledge, skills and equipment.

# The benefits of *partnering* with Medivet

- ▶ Our Partnership model is a true Partnership – we share the costs and the profit.
- ▶ Our hub-and-spoke model enables us to provide all clinics access to state-of-the-art equipment and specialists within the group. Even small clinics can practice like a large hospital.
- ▶ Our Support Centre team will take care of all the non-clinical aspects – giving you the option to get involved as little or as much as you'd like to.
- ▶ You can take advantage of the skills, knowledge and experience of our entire 1,200-strong Vet community.
- ▶ You will have a dedicated Clinical and Operations teams to support you – made up of qualified Vets and Nurses.
- ▶ You will have complete clinical freedom in all aspects of your branch – our community is built on trust and we trust our teams.





We'll support  
you in finding  
the right location  
whether that  
be a brand new  
start-up or  
one of our  
existing clinics.





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MEDIVET

ALWAYS THERE

# The *process*

We have a dedicated team who will support you throughout the process and be available for any questions you have.

Stage  
1



## Enquiry

Go to [medivet.co.uk/branch-partner/enquiry](https://medivet.co.uk/branch-partner/enquiry) to enquire about joining our community.

Stage  
2



## Introductory phone call

We will set up a call between yourself and a member of the Branch Partnerships Team. During this call we can walk you through our Branch Partner model and answer any questions.

Stage  
3



## Agree on a location

We will establish which region you're interested in joining and direct your enquiry to our relevant Regional Operations Director for a further discussion of available opportunities.

Stage  
4



## Valuation

Once we've agreed a suitable location we will work behind the scenes to establish a valuation for the Partnership.

Stage  
5



## Finalise the agreement

Once we've agreed on the valuation we will be in touch to finalise the agreement with you and ensure your loan is in place.

Stage  
6



## Agree a start date

This is the final stage, once the above stages have been completed, we will work with you to agree on a suitable start date.



**Reena Patel BSc (Hons) BVSc PgC (SAS) MRCVS**  
**Branch Partner and Veterinary Surgeon**  
Medivet Pinner




Reena originally joined us as a receptionist at Medivet 24 Hour Hendon. After qualifying as a Vet, she wanted to own her own practice – Medivet supported her in doing so and she bought into Medivet Pinner.

**“I can be a Vet pretty much most of the day, I am focusing on the science, the clients and animals – all the bits I really like. I still run the ethos that runs through the clinic, I manage my staff, I take care of the day to day but then all the other important admin stuff – I don’t need to worry about so much – and that gets done to a really high standard as well.”**



Simon Cook MRCVS  
**Branch Partner and Veterinary Surgeon**  
Medivet 24-Hour Shrewsbury




Pearl Vets joined the Medivet community in 2016. Simon was already working there as a Veterinary Surgeon and had always dreamt of owning his own practice so he joined us as a Branch Partner.

**“They are continually striving for excellence, that’s what they want so their whole model of your hub and spoke is to try and allow a huge variety of practices to have access to top quality equipment, top quality care and that’s reflected in their ethos and everything that they and do.”**



**Andrew McVey MRCVS**  
**Branch Partner and Veterinary Surgeon**  
Medivet Orrell Park, Anfield and Mossley Hill





Andrew's father Bryan sold his practice in Orrell Park to Medivet in 2014. Andrew then went on to purchase a share in the practice and join us as a Branch Partner before then going on to buy further shares in two neighbouring Medivet practices in Liverpool.

**“Writing rotas, paying wages, employment law, buying drugs, running the health plan, all the administrative tasks that would take up an awful lot of time away from being client facing are now done centrally, so that I can focus on just looking after my clients, my staff and making sure the clinic is the way I want it to be.”**

Ready to invest in yourself  
and *grow professionally,*  
*clinically and financially?*

*Get in touch, we'd love  
to hear from you*

Andrew Tartaglia  
Branch Partner Director

For more information, or to arrange a  
confidential chat, email  
**[branch.partnership@medivet.co.uk](mailto:branch.partnership@medivet.co.uk)**

Hear from our passionate Branch Partners  
at **[medivet.co.uk/branch-partner](https://medivet.co.uk/branch-partner)**





